



**GOA SHIPYARD LIMITED.**  
**Shipbuilders, Shiprepairers & Engineers.**  
**(A Govt. of India Undertaking – Ministry of Defence)**  
**Vasco da Gama, Goa-403 802, India.**

Notice no: XOI/QTN/325

CIN no: U63032GA1967GO1000077

**Expression Of Interest (EOI) To Represent GSL For Marketing Its Products in Philippines**

1. Goa Shipyard Ltd. (GSL) seeks to appoint a Company/Firm as its Marketing Representative (MR) for marketing its products and services in defence & civilian sectors in Philippines. In this regard, GSL would like to invite proposal from interested companies / firms in Philippines to represent GSL for marketing its products and services in Philippines at mutually agreed terms and conditions. Interested firms may visit GSL website at link <https://goashipyard.in/expression-of-interest/> wherein the following documents are available:

- (a) The obligations/scope of Marketing Representative.
- (b) Format for providing requisite details.

2. Interested firms should be registered in Philippines and should have experience of not less than 1 year as Marketing Representatives or in the field of Consultancy / Engineering preferably in Shipbuilding & Defence sector and should be capable in accessing and convincing decision making authorities / potential customers for gaining business deals. Firms representing Indian Defence Public Sector Units (DPSUs) for marketing their products in Philippines will have an added advantage in the selection of GSL's Marketing Representative in Philippines.

3. An introductory letter for Expression of Interest (EOI) along with the filled in format mentioned above and requisite copies of certificates / supporting documents may be forwarded by courier to aforesaid address and soft copies be sent by email to [fpg\\_office@goashipyard.com](mailto:fpg_office@goashipyard.com) within 15 days of publishing of this advertisement for evaluation. Shortlisted firms will be intimated on further course of action.

4. GSL reserves the right to appoint / reject the firms who have responded to this EOI, without any financial or other liability to GSL and without assigning any reasons thereof.